



LAUREN KIRBY
COMMERCIAL & INVESTMENT SALES
LAUREN@CLEMONSLIFE.COM
CLEMONS REAL ESTATE, LLC



Lauren joined Clemons Real Estate in 2019 after receiving her Master of Science in Entrepreneurial Real Estate from UMKC's Bloch School of Management. Prior to joining Clemons, Lauren worked for KW Commercial, and specialized in working with commercial property owners and tenants within the Kansas City Metro area. Her experience as well as a highly-specialized degree makes her well-positioned to assist buyers, sellers, landlords, and tenants with nuanced real estate needs.

Prior to working in real estate, Lauren worked in multimedia and radio broadcasting, producing editorials for several National Public Radio programs.

Although a Kansas City native, her multimedia work allowed her to travel coast to coast and most notably, sent her to India for a year to establish the media footprint for an NGO dedicated to the rights of women and children. Her broad worldview and ability to think outside the box make her a valuable asset to any real estate endeavor.

Her Specialties include Investment Sales (Commercial & Multi-Family), Landlord/Tenant Representation (KC Metro), and Creative Re-Use & Urban Redevelopment.

KEY ASSIGNMENTS

Gallatin Master Lease Property

Lauren assisted her client in acquiring a 12-unit building with a Master Lease in place. She coordinated agreements between the organization providing the Master Lease and her client so that all parties felt comfortable moving forward. Lauren also connected her client with financing and property management resources to make the transaction as seamless as possible.

Riverside, MO Multifamily

Lauren helped her client sell 13 units in a unique market in Kansas City. The property had unusual circumstances and Lauren's in-depth knowledge of active buyers in the market allowed her to connect with a qualified party quickly thus resulting in an efficient closing for her client.

EDUCATION, MEMBERSHIPS AND AWARDS

- BA University of Kansas
- MSERE from UMKC Bloch School of Management
- MO Licensed Real Estate Salesperson
- Member, W.I.R.E.D. (Women in Real Estate Development)
- Charlotte Street Foundation Grant Recipient (2015)
- Volunteer, MindDrive (2017-2019)