



LUSETTE WALKER

COMMERCIAL SALES & LEASING

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CLEMONS REAL ESTATE LLC



Lusette joined Clemons in 2021 and specializes in commercial sales and leasing. Lusette assists her clients by finding the perfect retail and office spaces for their brand. In addition, Lusette works with Landlords to curate the ideal tenant mix for their commercial properties. She has a passion for entrepreneurship and has been a retail business owner herself for many years. Prior to joining Clemons, Lusette was a residential real estate agent where she helped build a team of 10 agents from the ground up.

Lusette is actively involved in the Urban Land Institute and recently graduated from their REDI Development program where she worked with other emerging developers on a project in downtown Kansas City, Missouri. This experience gave her hands-on experience and direct insight into the commercial development industry.

Lusette graduated from the University of Central Missouri with a Bachelor's degree in Finance and from Webster University with a Masters degree in Business Administration.

KEY ASSIGNMENTS

3634 Main- Represented an emerging small business in identifying their first location including negotiating Lease terms and construction scope.

3901 Main - Curated a collective of salon suites for a redevelopment project in the heart of Midtown.

1504 and 1510 Prospect- Represented a small business with the purchase of two buildings to grow their company including negotiating price and terms

EDUCATION, MEMBERSHIPS AND AWARDS

- Soude Haiti Board Member
- BSBA in Finance 2006- University of Central Missouri
- MBA 2010- Webster University
- Kansas & Missouri Real Estate License
- Member- Alpha Kappa Alpha, Xi Tau Omega (Graduate Chapter)
 - Urban Land Institute REDI Graduate