



MATT POPILEK

COMMERCIAL & INVESTMENT SALES
MATT@CLEMONSLIFE.COM
CLEMONS REAL ESTATE, LLC



Matt joined Clemons Real Estate as a Commercial Real Estate Broker in 2015. In addition to helping others buy and sell Multi-Family Real Estate, he himself is an active Buy & Hold Multifamily investor. His experience also extends to the single-family arena in the areas of wholesaling and rehabbing. In the community, Matt plays an active role in acquisitions, redevelopment, strategic planning, and investment sales.

Prior to joining Clemons Real Estate, Matt spent over 6 years in the mortgage industry, running his own mortgage company for more than a year and then 5 years as a Delivery Consultant/Project Manager at Cerner. Matt has always had a passion for real estate and in 2015 decided to make his hobby his career. Matt's heart is to help others benefit from the real estate industry as well and spends time investing in others as a Real Estate Coach with REI Blueprint as well as a founding member and mentor of BRIDGE Real Estate Investing Meetup.

KEY ASSIGNMENTS

Hardesty Ave (Multi-Family) 2018. Acquisition and redevelopment completed in 8 months, of a 22 unit property that provides transitional housing for a not for profit in Kansas City. This project ended with a refinance that cashed out 100% of the initial equity.

14-Plex on Prospect (Multi-Family) 2017-2019. Acquisition and Redevelopment of 14 units on Prospect Avenue in Kansas City. Purchased through the Abandoned Housing Act for \$10, a total gut remodel and repositioning into quality market rate apartments. This project will have a major impact on crime and occupancy in the neighborhood.

EDUCATION, MEMBERSHIPS AND AWARDS

- BA in Business and Finance at Northern Michigan University
- Founding Member/Mentor- BRIDGE Real Estate Investing Group
- Speaker/Coach – REI Blueprint