



MONICA ENLOE

COMMERCIAL & INVESTMENT SALES

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CLEMONS REAL ESTATE, LLC



Monica Enloe joined Clemons Real Estate in 2018, and she specializes in investment sales and commercial leasing. Prior to Clemons, Monica spent 15 years in fundraising and leadership roles at local, national and international nonprofit organizations raising millions of dollars for critical programming and research. Her experience in the nonprofit sector brings a powerful perspective on the importance of relationships to leverage successful transactions. Valuing transparency, honesty, integrity and collaboration above all else, Monica excels at helping people align their goals with tangible opportunities to create mutually beneficial outcomes for buyers, sellers, landlords and tenants.

Monica specializes in site selection as well as acquisition and disposition strategy. As an investor and landlord, she understands the opportunities and challenges her clients are facing.

Monica served on the Association of Fundraising Professionals (AFP) Mid-America Chapter Board of Directors from 2013-2015, as Marketing Chair for the AFP Mid America Conference on Fundraising in 2016 and currently serves on the Board of Directors of Nonprofit Missouri.

KEY ASSIGNMENTS

Union Hill District. Monica oversees the commercial leasing of over 30,000 square feet of retail and office space within the Union Hill District. She successfully has added new restaurants and retailers to the project, and streamlined the leasing process on behalf of the Landlord. Her client has appreciated her follow-through and execution alongside her ability to manage expectations and to drive traffic to the project via high impact target marketing efforts.

Foster Adopt Connect. In 2019, Monica assisted her client, Foster Adopt Connect, in acquiring a new facility to house youth aging out of foster care in Kansas City, KS. Monica was able to advise their board and executive team on all areas of the project, including economic strategy, financing, zoning, and development plan.

EDUCATION, MEMBERSHIPS, AND AWARDS

- Licensed in Kansas and Missouri
- WIRED Member (Women in Real Estate & Development)
- Midtown KC Now Member
- Nonprofit Missouri Board Member