



SCOTT CHAPIN

COMMERCIAL & INVESTMENT SALES
SCOTT@CLEMONSLIFE.COM
CLEMONS REAL ESTATE, LLC



Scott is part of the Clemons Brokerage team specializing in investment sales. He uses his expertise to guide investors to make profitable decisions when it comes to their multi-family and commercial needs. He not only specializes in investments, but enjoys working with buyers and sellers across the Kansas and Missouri market

Scott has always been interested in real estate and spent his time prior to joining Clemons investing in multi-family and retail properties. He also successfully owned a commercial photography business for 25 years. The knowledge and experience he gained as a landlord has given Scott an in-depth perspective of ownership objectives and helps to guide his clients towards profitable decisions.

Scott is passionate about Kansas City's historic character and the development and repurposing potential within the urban core, suburbs and rural communities.

KEY ASSIGNMENTS

Johnson County Shopping Center Portfolio

Scott quarterbacked the repositioning and stabilizing two suburban shopping centers in Johnson County. He assisted in the lease up, stabilization, and disposition of one of the properties, taking it from 40% vacant to 85% occupied. He then sold the shopping center on a cap rate basis, at an 8.5% cap rate.

Former VA Hospital Campus (Mt. Vernon, MO)

Scott assisted the City of Mt. Vernon, MO in executing a disposition strategy for their 300,000sf vacant hospital campus. By deploying a national marketing strategy and identifying suitable industries, Scott brought in a buyer which is currently under contract to close in the Spring of 2020.

EDUCATION, MEMBERSHIPS, AND AWARDS

- Bachelor's of Science from Brooks Institute
- Member of KCRAR
- Member of CCIM Kansas City Chapter
- National Association of Realtors Member

